



# Chapter Focus

Volume XIII Issue 7  
July 2012

## 13<sup>th</sup> Annual Membership Drive Ending Soon

Only one month remains in this year's Lucky 13 Annual Membership Drive. The competition will end on August 31 and so will the double Top Chord Club points, so take advantage of this year's recruitment special and make a run for the title too. It's still anyone's competition to win!

The Top Chord Club points for recruiting new and returning members are:

~~5~~ **10** points for recruiting a new Design Professional who will also begin using BCSI B3

~~4~~ **8** points for encouraging a Component Manufacturer to buy and supply Jobsite Packages

~~3~~ **6** points for signing up a new Component Manufacturer or Supplier member for SBCA or a chapter

~~2~~ **4** points for signing up a new Design Professional, or for a Component Manufacturer or Supplier whose membership has lapsed

~~1~~ **2** points for signing up a Professional Member for SBCA or a chapter

Of course, the #1 Recruiters will again win their choice of a #1 Recruiter jacket or trophy plus recognition at BCMC.

In addition, Top Chord Club points earned since September 1, 2008 will continue to be [redeemable for prizes](#), including publications, online courses, meetings registrations and more. If you need any assistance, simply contact [Anna](#).

***Good Luck Recruiting!***

# 1 SBCA Component Manufacturer Membership Recruiter Standings			
Recruiter	Company	State	Points
Mr. Bob Burkett	Georgia Mountain Components	GA	12
Mr. Lou Davis	Builders FirstSource	SC	12
Mr. Rafael S. Del Valle	Florida Forest Products	FL	12
Mr. Gary L. Weaver	Timber Tech Texas, Inc.	TX	12
Mr. Leif Sundeen	Kenyon Noble Truss Mfg	MT	6
Mr. Christopher Johnson	Toll Integrated Systems, Inc.	VA	4
Mr. James Finkenhoefer	Truss Systems, Inc.	GA	3
Mr. Tryge B. Anderson	TrussMart Building Components	GA	2
# 1 SBCA Supplier Membership Recruiter Standings			
Recruiter	Company	State	Points
Mr. Richard R. Morrow	MiTek USA, Inc.	PA	14
Mr. Rob Heri	MiTek USA, Inc.	TX	12
Mr. Bradley Ferris	Ferris Home Consulting	MA	8
Mr. Carl Schoening	Eagle Metal Products	TX	6
Mr. Anthony Sierra	MiTek USA, Inc.	FL	6
Mr. Mike Pellock, PE	Aegis Metal Framing	MO	4
Mr. Glenn Traylor	ITW Building Components Group	NC	3
# 1 SBCA Recruiting Chapter Standings			
SBCA Chapter	Points		
Truss Manufacturers Association of Texas (TMAT)	26		
Georgia Component Manufacturers Association (GCMA)	20		
Alabama Component Manufacturers Association (ACMA)	12		
SBCA of the Carolinas (SBCAC)	12		
West Florida Truss Association (WFTA)	12		
SBCA of the Capital Area (SBCACap)	10		
Northwest Truss Fabricators Association (NWTFA)	6		
SBCA – Montana	6		

Questions? Additions? Contact Anna L. Stamm, 608/310-6719 or [chapters@sbeindustry.com](mailto:chapters@sbeindustry.com).

SBCA ♦ 6300 Enterprise Lane ♦ Madison, WI 53719