

Chapter Focus

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Three Beneficial Uses of SBCA's Jobsite Packages

1. Business Protection

First and foremost, SBCA's JOBSITE PACKAGES protect component manufacturers with each delivery. It's that simple. Whether you use a standard package or customize it with additional information for your company, there is no better risk management tool in your arsenal. The JOBSITE PACKAGE fulfills your duty to warn and inform, and it does that while providing a whole lot of great information in a convenient zipper bag.

2. Chapter Education

In addition to educating your customers, however, the JOBSITE PACKAGE is an excellent educational tool for ALL audiences. If you'd like to convey pertinent handling, bracing and safety information to building designers or building officials, then this is the perfect place to start! A standard package contains:

- <u>B1 Guide for Handling, Installing, Restraint & Bracing of Trusses</u>
- <u>B2 Truss Installation & Temporary</u> Restraint/Bracing
- B3 Web Member Permanent Bracing/Web Reinforcement
- B4 Construction Loading
- B11 Fall Protection & Trusses
- TTB Checklist for Handling and Installing Trusses

Used as an educational presentation handout, the most popular items to add are:

- TTB How to Read a Truss Design Drawing
- TTB How to Read a Truss Placement Diagram
- Chapter Membership Roster

Costing only a few dollars per person, it's economical, convenient and always appreciated.

3. Membership Recruitment

The third use for Jobsite Packages you may be missing – as a membership recruitment tool! They are a great example of industry best practices information made possible by our association. In addition, encouraging component manufacturers to begin using Jobsite Packages will earn you Top Chord Club membership recruitment points. Just ask the current supplier member leader in our <u>Lucky 13 Membership Drive</u> – Rick Morrow of MiTek. Encouraging companies to join and begin using Jobsite Packages has earned him 14 points so far. If you'd like help catching up to Rick before the contest ends August 31, <u>please let us know!</u>

