



SBCA



**If you measure it,
improvement will follow.**

This year, Capital Structures, Inc. in Fort Smith, AR earned SCORE Leader Certification. Steven A. Spradlin, President of Capital Structures and 2010 SBCA President, said,

"We believe that these programs and their emphasis on best practices provide a priceless return on investment. There are no other business programs available that have such a positive impact on our bottom line the way SCORE does."

MEASURING . . . TO IMPROVE YOUR BUSINESS

SCORE – Structural Component Operations Reaching for Excellence, the umbrella certification program incorporating all of SBCA's education and training programs, aims to provide you with a roadmap for cost effective implementation of our industry's best practices.



In-Plant WTCA QC™ program – an efficient, reliable and accurate in-plant quality control monitoring program to help manufacturers comply with the ANSI/TPI 1 quality standard.

WTCA QC Wall Panel program – a comprehensive quality control and data management system.

Operation Safety – provides the tools to create, implement, train, evaluate and maintain a component manufacturing plant safety program.

Forklift Safety – train, evaluate and monitor operators' skill sets to protect your investment with proper handling.

Truss Knowledge Online – the technical training, evaluation and certification of choice for hundreds of companies.

Annual Surveys – the biennial Wage & Benefit and Financial Performance Surveys provide valuable business planning information.

Lumber Trading Data – benchmarking lumber cost information to build a better resource for decision-making.



NEW CFSC QC Wall Panel – helping cold-formed steel component manufacturers monitor quality and providing a data management system.



RESEARCHING & TESTING TO UNDERSTAND YOUR BUSINESS

SBCRI is a state-of-the-art testing and research facility in Madison that is one of the few facilities that tests structural assemblies as they are actually built and installed in the field.



SBCRI is your testing facility dedicated to testing that will always be field application (in situ) oriented. Our desire is to undertake the majority of testing using the following concepts and process – 3D engineering modeling, testing of the model, refining the 3D model, then a confirmation test – all using the field installed assemblies exactly as it would be per code/TPI Standard/manufacturers specifications.



NEW ACLASS accreditation – The type of ACLASS certification SBCRI has received is ISO/IEC 17025 accreditation, which is a very rigorous standard for general requirements for the competence of testing and calibration laboratories.



TRAINING . . . TO DEVELOP YOUR BUSINESS

In-Plant Basic Training – help new production employees hit the ground running with this simply-worded yet detailed program.

TRUCK program – a fleet management and safety program providing industry best practices for the transportation of components.

CRANE program – a crane operator training program to complement our driver training program.



NEW SBCA Housekeeping for Combustible Dust – protect your employees and your property with this best practices training program.

ORisk – manage risk with SBCA's Online Risk and Liability Management program.

Truss Technician Training Levels I, II & III and Truss Basics – for designers, sales and technical staff.



NEW TTT Level I Metric – with content that is not as specific to the US, including metric measurements and references to Canadian codes & standards.

Truss Manufacturing Orientation – for any new employees.

Technical Assessment Tests Online – use TATO 1 to evaluate potential hires, use TATO 2 and TATO EWP to evaluate experienced employees.

Load Guide – focusing on roof, floor and dead loads, a guide to good practice for specifying and applying loads on wood and cold-formed steel components.

Professional Leadership Academy – strengthen your company's culture and improve your performance with professional leadership training.



Managing your operations with facts is powerful.

EDUCATING . . . TO *PROTECT* YOUR BUSINESS

Publications – BCSI Summary Sheets, JOBSITE PACKAGES, Truss Tags, Truss Technology in Building sheets all help you manage risk and protect your business. In addition, we have several marketing materials for component manufacturers and educational resources for building professionals.

- **JOBSITE PACKAGES** – are a “golden defense” and can be included on your invoices for unparalleled protection. Now there are 5 JOBSITE PACKAGES available.



— **NEW Wall Panel JOBSITE PACKAGE**

- **Handling, Installing and Bracing resources:**

— **B1 – Guide to Good Practice for Handling, Installing, Restraining & Bracing of Trusses**



— **NEW B7 – Guide for Handling, Installing and Bracing of 3x2 and 4x2 Parallel Chord Trusses**



— **NEW Guide for Handling, Installing & Temporary Bracing of Wall Panels**



— **NEW CTB Wall Panel and Hoisting Strap Inspection and Use Requirements**

— **Guide for Handling, Installing, Restraining & Bracing of Engineered Wood Products**

— **CFS B1 – Guide for Handling, Installing, Restraining & Bracing of Cold-Formed Steel Trusses**



— **NEW Guide for Handling, Installing & Temporary Bracing of Cold-Formed Steel Wall Panels**

Framing the American Dream® – this project continues to provide valuable marketing and educational tools to the industry, showcasing the benefits and versatility of component construction over stick framing.



Component Technology Workshops – short presentations on single topics, suitable for construction professionals.



- **NEW Permanent Bracing for Wood & Cold-Formed Steel Components**

Tech Notes – addressing pertinent issues and providing position statements on frequently asked questions that component manufacturers face on a daily basis.



Carbeck Structural Components Institute – undertaking research and education for the betterment of the industry, enhancing fire service education and promoting safety.

SBCs: Green Since 1952 – providing online tools and seminars to help members understand the green building landscape.

Approved Insurance Broker Program – deal with companies that are committed to understanding your component manufacturing business.



- **NEW Design Professional Subscription** – reaching out to the specifying community with print and online resources and membership.



REACHING OUT . . . TO CONNECT YOUR BUSINESS

Chapters – the grassroots of the membership, instrumental in educating local markets and monitoring local legislative activities and code changes.



- **NEW SBCA – Montana Chapter**

BCMC – the Building Component Manufacturers Conference is *THE* place to go for “Building Community and Making Connections.”

Meetings & Workshops – learning from peers at the SBCA Open Quarterly and Board Meetings, the Annual Workshop & Conference, and chapter meetings.



- **NEW Business Solutions Groups** – non-competing members sharing information on a detailed level, available through **SBC Connection**.

Structural Building Components Magazine – the premiere magazine of our industry, providing the latest news on technical advancements, marketing, risk management, legislation, chapter activities and more.

Industry and Marketplace Updates – keeping members informed of marketplace news with Chapter Focus, SBC Industry News and local updates.



- **NEW *SBCextra*** – between printed issues, receive online issues with more of the **SBC** stories you love plus a few words from our industry vendors.



- **NEW Housing Starts Online** – monthly housing start and building permit data for the US and Canada, now available in a convenient, online format.

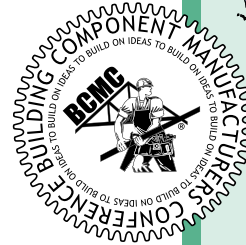
Legislative Initiatives – staying on top of political issues that affect our industry and protecting members’ interests with the SBC Legislative Conference and Legislative Action! updates.

WorkForce Development – an employment site designed to connect component manufacturers with high-potential or experienced job seekers.

SBCA Cooperation – participating in joint efforts with other organizations, such as the Truss Plate Institute, the Steel Framing Alliance, Wood I-Joist Manufacturers Association, International Code Council, and many other aligned industry trade associations.



NEW SBCA Consulting Services – connecting members with industry expertise and providing assistance with marketing and design, testing and engineering, manufacturing analysis and consultation, and web solutions.



Working together to confront challenges

From building code monitoring, development and building coalitions, to professional engineering issues, to design responsibilities, SBCA staff and committees work on a daily basis to protect the interests of component manufacturers. By joining our voices together, we are much stronger.



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