



Tuesday, May 19
11 am PDT / 12 pm MDT
1 pm CDT / 2 pm EDT

Making Sure You Get Paid

Join the SBCA Workshop Series where SBCA legal counsel Kent Pagel will cover the following:

1. A look at common contract provisions utilized by contractors and builders to condition payment in some way. Examples include payment due provisions, pay if paid clauses, pay when paid clauses, and retainage provisions,
2. Understanding joint check agreements. A joint check agreement with a turnkey framer for example will only ensure payment to you if the agreement is written in such a way.
3. Making sure you preserve your lien rights along the way. Lien rights and bond claims are time and document sensitive, but if done correctly you drastically increase your chances of getting paid on that problematic project.

Workshop Schedule – This 1¼ hour workshop will be held on **Tuesday, May 19** at **11am PDT/12pm MDT/1pm CDT/2pm EDT**. Truss Technician Training (TTT) recertification credit, continuing education credit (CEU) and professional development hours (PDH) are available.

Workshop Cost – Component manufacturing companies that attended BCMC in Charlotte, NC in 2014 can attend this session for FREE. SBCA component manufacturer members receive a discount and pay by location so multiple employees can participate at one cost. The member cost is \$30 per location; the nonmember cost is \$60 per person. For more information, visit: <http://sbcindustry.com/workshop>

Missed a Workshop? – Recordings of this workshop will be available online shortly after the presentation. The member cost is \$30 per person; the nonmember cost is \$60 per person.

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This Workshop is sponsored by Eagle Metal Products.



YES, I/we will attend the Workshop on Tuesday, May 19.
(Invoices will be mailed after the event. Cancellations must be received by Monday, May 18)

Please list the names of everyone planning to attend – Thank you!

Your name(s): _____

Your company & email: _____

Please email your response to tkutz@qualtim.com by **Monday, May 18**
or Fax to **608/274-3329**. (If you have questions or would like to be removed from this list, respond to the above fax number or contact Trish at 608/310-6768.)